

ILLINOIS
COMMERCIAL
COMMISSION

STENOGRAPHIC TRANSCRIPT OF PROCEEDINGS

Mar 13 2 59 PM '00

BEFORE THE

CHIEF CLERK'S OFFICE

Illinois Commerce Commission

DOCKET NO. 00-0047

IN THE MATTER OF:

UKI COMMUNICATIONS, INC.

PLACE: Chicago, Illinois

DATE: March 6, 2000

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BEFORE THE
ILLINOIS COMMERCE COMMISSION

UKI COMMUNICATIONS. INC.)
)
Application for a certificate of) No. 00-0047
interexchange authority to operate)
as a reseller of telecommunications)
services in the entire State of)
Illinois.)

Chicago, Illinois

March 6, 2000

Met, pursuant to notice at 11:00

BEFORE:

MR. MARK GOLDSTEIN, Administrative Law Judge.

APPEARANCES:

MR. JEFF TIBBLES,
2300 M Street NW, Suite 800,
Washington, D.C.,
appeared for the applicant, telephonically.

SULLIVAN REPORTING COMPANY, by
Teresann B. Giorgi

I N D E X

WITNESSES:

DIRECT

BY EXAMINER

Joe Vitale

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EXHIBITS

APPLICANT'S

FOR IDENTIFICATION

IN EVIDENCE

None

1 JUDGE GOLDSTEIN: Pursuant to the direction of
2 the Illinois Commerce Commission. I now call Docket
3 No. 00-0047, which is an application of UKI
4 Communications, Inc., seeking a certificate of
5 interexchange service authority to provide resold
6 telecommunications services in the State of Illinois.

7 May I have the appearances for the
8 record, please.

9 MR. TIBBLES: My name is Jeff Tibbles with the
10 office of Thomas K. Crowe, 2300 M Street, Suite 800,
11 in Washington D.C. 20037.

12 JUDGE GOLDSTEIN: All right, the record should
13 indicate no other appearances.

14 Mr. Vitale, would you raise your
15 right hand to be sworn.

16 (Witness sworn.)

17 JUDGE GOLDSTEIN: You'll have to speak up a great
18 deal more than that. We can hardly hear you, okay?

19 THE WITNESS: Yes.

20 JUDGE GOLDSTEIN: Mr. Tibbles, proceed with your
21 witness.

22

1 JOE VITALE,
2 called as a witness herein, and after being first
3 duly sworn, was examined and testified as follows:

4 EXAMINATION

5 BY

6 MR. TIBBLES:

7 Q Was this application, dated January 24th,
8 2000, verified by you or under your direction or
9 supervision?

10 A Yes.

11 Q Do you have any modifications or changes to
12 your application or to any of the exhibits thereto?

13 A No, I do not.

14 JUDGE GOLDSTEIN: For the record, it should be
15 clear that you checked --

16 MR. TIBBLES: Right.

17 JUDGE GOLDSTEIN: -- the box for 13-403 authority
18 from the Commission and, in fact, what you are seeking
19 is 13-404 --

20 MR. TIBBLES: Exactly.

21 JUDGE GOLDSTEIN: -- that is resold interexchange
22 telecommunications services, correct?

1 MR. TIBBLES: Exactly, with that one change.

2 JUDGE GOLDSTEIN: All right.

3 Could we have the witness' name?

4 Would you identify the witness, his name, his title,
5 his address, and so forth.

6 MR. TIBBLES: Okay.

7 Q Go ahead, Joe.

8 A My name is Joe Vitale, I'm general manager
9 of UKI Communications, 500 North Rainbow Boulevard,
10 Suite 300, Las Vegas, Nevada, 89107.

11 Q What services is UKI requesting authority to
12 offer within the State of Illinois?

13 A UKI is requesting authority to offer
14 interstate interexchange services for residential and
15 business customers in Illinois, with long distance
16 services, and calling card services.

17 Q In your opinion, is UKI financially,
18 technically, and managerially qualified to provide
19 such services in the State of Illinois?

20 A Yes, we are.

21 Q And in about how many states is UKI already
22 authorized to provide such interstate service?

1 A At the moment, 25 states.

2 MR. TIBBLES: That's all the questions that I
3 have.

4 EXAMINATION

5 BY

6 JUDGE GOLDSTEIN:

7 Q Mr. Vitale, could you describe for me what
8 UKI has in place in order to combat such things as
9 slamming and cramming?

10 A Well, we have -- first of all, we have
11 strict guidelines that we -- written guidelines that
12 we provide our telemarketers, and our sales will be
13 verified by different companies.

14 Q Do you have third-party verification --

15 A Yes, we do.

16 Q -- when parties switch to your service?

17 A Exactly, third-party verification by a
18 different company. Our third-party will be SCG
19 Telecommunications Group out of Washington state.

20 Q And those written guidelines to your
21 telemarketers, are they in written form?

22 A Yes, they will be. We haven't chosen the

1 telemarketing group, yet, but, yes, they will be in
2 writing.

3 Q Does UKI plan to have any employees actually
4 situated in the State of Illinois?

5 A Not at this time. We plan to see how things
6 go. Maybe in the future, but not at this time.

7 Q Does UKI plan to target a specific segment
8 of the population here in Illinois?

9 A Basically, we're starting in residential
10 customers and, of course, those customers that we feel
11 are paying more than we can offer, that's, basically,
12 our target.

13 Q You have attached to the application a
14 financial statement, are you familiar with that, the
15 balance sheet as of December 31st, 1999?

16 A Yes.

17 Q Has there been any substantial change in the
18 balance sheet since that date?

19 A No, none.

20 Q I notice that the operating people for UKI
21 are located in Georgia. Where will the books and
22 records be kept for UKI?

1 A They will be kept in Vegas, and, I guess,
2 you know we are a start-up company, so we -- once we
3 commence operations and these people, some of them,
4 will be moving to Vegas.

5 JUDGE GOLDSTEIN: I guess that's all the
6 questions I have.

7 Anything else from you,
8 Mr. Tibbles?

9 MR. TIBBLES: No.

10 JUDGE GOLDSTEIN: Then, the witness is excused,
11 and I'm going to direct the Court Reporter to mark
12 this record heard and taken.

13 HEARD AND TAKEN

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CERTIFICATE OF REPORTER

STATE OF ILLINOIS)
) SS:
COUNTY OF COOK)

CASE NO. 00-0047

TITLE: UKI COMMUNICATIONS, INC.

I, Teresann B. Giorgi, do hereby certify that I am a court reporter employed by SULLIVAN REPORTING COMPANY, of Chicago, Illinois: that I reported in shorthand the evidence taken and the proceedings had on the hearing on the above-entitled case on the 6th day of March A.D. 2000; that the foregoing 8 pages are a true and correct transcript of my shorthand notes so taken as aforesaid, and contains all of the proceedings directed by the Commission or other person authorized by it to conduct the said hearing to be stenographically reported.

Dated at Chicago, Illinois, this 8th day
of March A.D. 2000.



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